

Bringing service to life



Ministry of  
**JUSTICE**  
National Offender  
Management Service

**serco** | Welfare to Work  
A network of quality providers

## Job Deal

## NOMS ESF

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Business Director, Serco Welfare to Work.

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Performance Managers, Job Deal South East  
Serco Welfare to Work.



# Working with Offenders Across the South East Region to Tackle the Barriers to Employment

## Through The Gate Case Management

### In Custody & In the Community

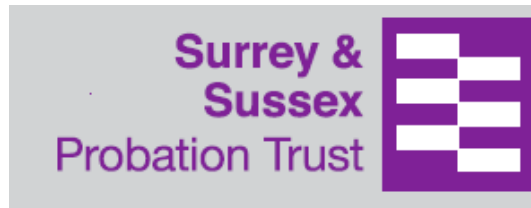


**Disclosure Advice** Discretionary Funding **In Work Support** Job Interview Skills **Mentoring** Signposting **Specialist Support Referrals** Parenting Skills **Work Placements** Employability Skills **Job Searching** Continuing Support **Personal Skills** Money Management...

# Our Core Network



*Changing Lives  
Reducing Crime*



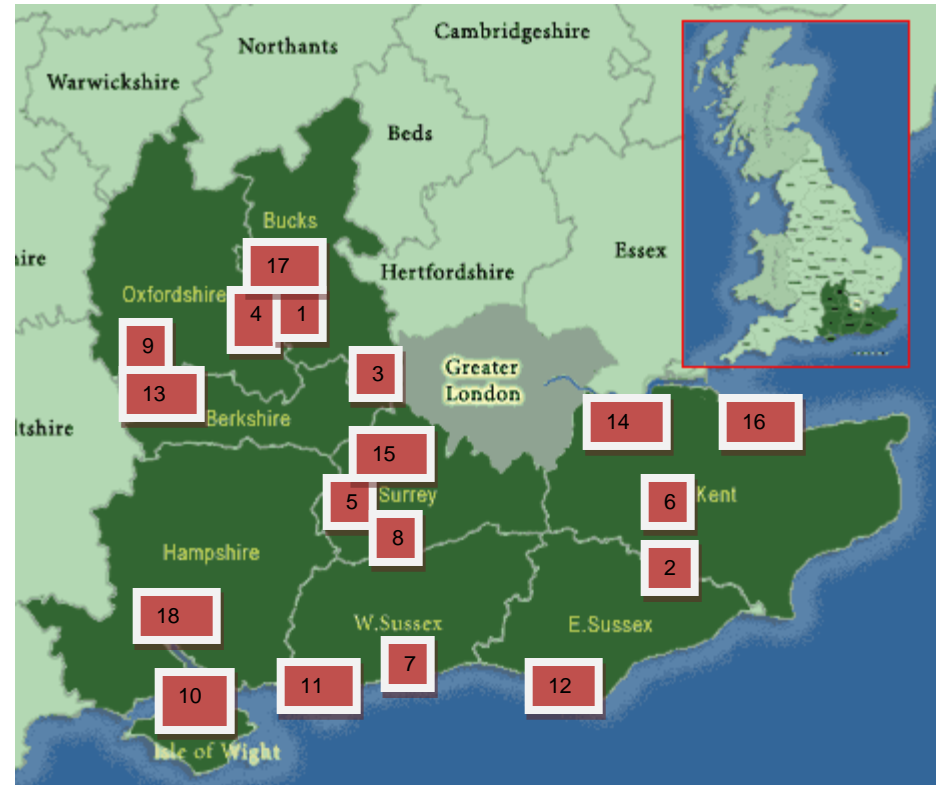
*...providing gender focussed,  
friendly, training and support.*



# South East Job Deal Delivery Sites

- 1, HMYOI Aylesbury
- 2, HMP Blantyre House
- 3, HMP Bronzefield
- 4, HMP Bullingdon
- 5, HMP Downview
- 6, HMP East Sutton Park
- 7, HMP Ford
- 8, HMP Highdown\*
- 9, HMP Huntercombe
- 10, HMP Isle of Wight\*
- 11, HMP Kingston\*
- 12, HMP Lewes
- 13, HMYOI Reading
- 14, HMYOI Rochester
- 15, HMP Sheppey Cluster
- 16, HMP Spring Hill
- 17, HMP Winchester

## HM Prison Service Sites



# South East Job Deal Delivery Sites

## Probation Service Sites

- 1, Hampshire Probation
- 2, Surrey and Sussex Probation
- 3, Kent Probation
- 4, Thames Valley Probation



# South East Job Deal

**Contract Value £7.2M**

**4,400** Participants to date

**10,000** Participants by  
December 2014

So far:

**1500** into Employment  
and Further Learning  
outcomes

**16,000** personal and  
employability skills  
delivered



# South East Job Deal – Individually Tailored Support for Offenders with Multiple Barriers to Employment

## Special Sub Projects :

Veterans (Ex- Armed Forces)

Women

Young Fathers in Custody

## Target Groups:

Short Sentenced Prisoners

Community Payback

Priority Prolific Offenders

Economically Inactive

## Principles of Delivery:

✓ **Bridging the Gaps in Mainstream Provision**

✓ **Engaging the harder to help**

✓ **Additionality**

✓ **Measuring Distance Travelled**

✓ **Working Towards Sustained Employment**

✓ **Contribute towards Reducing Reoffending**



# South East Job Deal Performance

Round 1 January 2010 – December 2011  
Round 2 January 2011 – December 2014

3 Providers in Round 1  
11 Providers in Round 2

**7 pilots**  
launched

**£65,000**  
discretionary  
access funds  
awarded

**144%**  
Performance  
against  
Round 1  
Employment  
target

**173%** Performance  
against Round 1  
Further Learning  
target

**3** best practice awards won  
by providers in 2011

Round 2  
Delivered  
**5643**  
Employability  
Skills.

So far in Round 2 our case  
managers have engaged with  
**1,490** offenders

Supported **332**  
participants into  
Employment or  
Further Learning so  
far in Round 2



# What We Deliver



# Delivery Model and Innovations

## Case Management Model

*All participants are given a Case Manager who stays with them throughout their time on the programme, delivering skills, support and advice. Participants meet with their Case Manager at least every two weeks.*



## Innovation to Succeed!



- HMP Lewes, Self Employment Support
  - Kent, Work Hub (Maidstone)
  - Surrey and Sussex Female Focused Mentoring Solution
- HMP Springhill, Through the Gate Mentoring
  - Needs Led Training Menu
  - Young Fathers Project (Kent)
  - RFEA, Ex-Military focused Support.

**We believe that with the right support everyone has the chance to achieve their goals and build a better future.**



# Success Stories



## Job Deal; The Fast Track to Success!

### Scott:

- Started an apprenticeship before going to prison.
- Upon release referred to Hampshire Probation, Job Deal,
- Worked with Case Manager to build confidence and up skill,
- Identified career aspirations as Vehicle Paint Technician,
- Undertook Job Deal funded qualification Paint Spraying,
- Worked with Case Manager to target potential employers,
- Attended interviews supported by Case Manager,
- Offered & Started work trial,
- Offered full time permanent work!



# Success Stories



## Oli:

- Went to prison unable to read or write
- On discharge from prison engaged with Job Deal Case Worker
- His aspirations explored and skill set developed
- Settled on construction environment
- Job Deal supported through CSCS and Street Works qualifications.
- Sat exam a day early because of his engagement
- Examiner was so impressed gave his details to local company
- Interviewed and offered FULL TIME WORK!

## Maria:

- Referred to Job Deal on community payback
- Suffering from depression and had never worked in her life after dropping out of school with no qualifications.
- Has 10 children and complex personal needs
- Her Job Deal Case Worker has supported her, giving her valuable employability skills and boosting her confidence
- With support from Case Manager started working voluntarily in a charity shop whilst undertaking a beauty course funded by Job Deal, which she passed (Her only ever qualification)
- Approached and interviewed by various local salons
- Offered flexible PART TIME WORK!

# Feedback...

**“My case manager has helped me to achieve something I don’t think would have been an option for me just a couple of months ago.”**

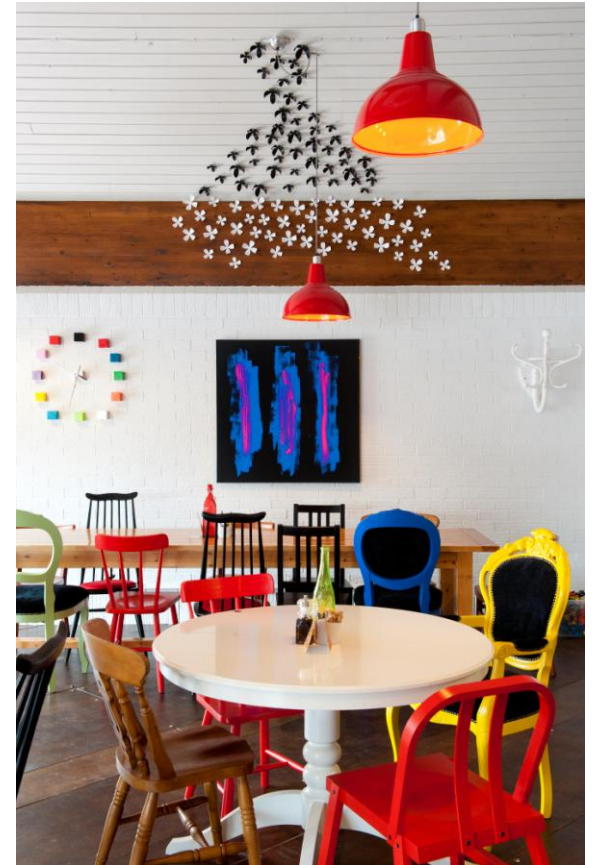
**“This has helped to build my confidence, communication skills and my ability to work as a team player.”**

“I’ m now really positive about the future and feel that through the support from Job Deal I have been able to turn my life around” .

**“Job Deal were really helpful to me, motivating me and giving me hope.”**

“I think that being involved with Job Deal has kept me focussed and will keep me on the straight and narrow.”

# This is where the magic happens!



# Down on the community justice farm!



# Would you like further information?

Telephone the team on:

**01256 744196**



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Investing in jobs and skills

