



**THE
GUILD**

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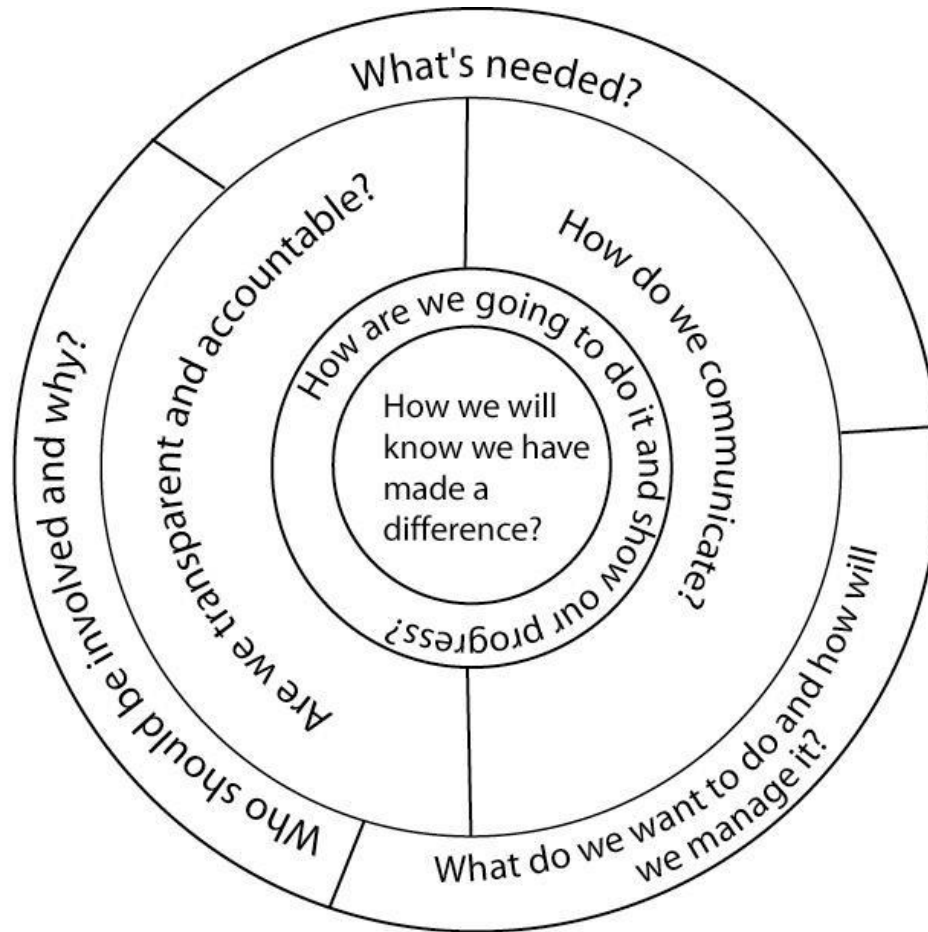
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“The hypothesis underpinning a partnership approach is that only with comprehensive and widespread cross-sector collaboration can we ensure that sustainable development initiatives are imaginative, creative and integrated enough to tackle the most intractable problems. Single sector approaches have been tried and have proved disappointing. Working separately, different sectors have developed activities in isolation – sometimes competing with each other and/or duplicating effort and wasting valuable resources.”

Tennyson, R. The Partnering Toolbook, 2003.

PARTNERSHIPS

Are unnatural relationships formed by non-consenting adults



On 2 sheets of flip chart paper make a list

- What are the advantages of working in partnerships and consortia?
- What are the disadvantages of working in partnerships and consortia?

Stage 2

What are the practical steps you can take to address the disadvantages?

How partnerships operate

- Can be formal or informal
- Need terms of reference
- Not 'exclusive'
- Contractual relationships

How consortia operate

- Are formal relationships
- Legal entity with a constitution
- Exclusive
- Governance relationship

What should you consider before progressing?

- Is this something you want to do anyway?
- Will the time invested be valuable even if you don't receive an award?
- Are you clear about the benefits of working in this way?
- What added value will there be from working in partnership – for the end user, for your organisation, for NOMS?
- Can you meet the ESF monitoring/audit requirements?

Specific considerations for this programme

- Statutory requirements for working with offenders (data protection, security, safeguarding, etc)
- Sustainable development agenda for UK ESF
- Managing risk
- Payment by results approaches (including Social Impact Bonds)
- How will you measure impact to demonstrate the changes you have brought about?

The next steps

Programme of Technical Assistance support for successful stage 1 bidders

- Social Finance and Sustainability
- Social Value
- Legal Constitution
- Governance