

NOMS CFO Programme

Consortia Development
Workshop
Taunton, 2nd May 2012

Developing a Consortia

- What is it for?
- Why are you doing it?
- What do you hope to achieve?
 - Trust levels
 - Clarity
 - Shared understanding

What will be the end product?

- What does this require in partners?
- Who/What could add value?
- How will you recognise & measure value?
 - Is it sequential (ie process)
 - Is it inter-trading?

Customer Identification

- What experiences do partners have of working with key client – group
- i.e. offenders?

- What experiences of working with commissioners
- i.e. NOMS?

Issues :

- Governance and decision-making – where will the risks and tensions exist?
- Impact on individual partners – resources, cashflow, staff, capacity, etc
- Compatibility with raising social impact bond and distributing returns – does this work in your current model?

Types of Consortia - Models

- Consider the objectives
- Consider environment and circumstances

- Which models will work best?
- Which model is most appropriate to the partners involved?

Consortia Sustainability

- How will the partners work to ensure sustainability of the infrastructure proposed?
- What measures will be needed to secure a sustainable model?

Your Role

- What are YOU prepared to do to make this a reality?
- What commitment can your organisation give to consortia and partners?

Costing

- How will partners agree a costing model with full support?
- How will partners work to sustain this model?

Risks

- Shared risk/responsibilities clearly identified
 - Data protection
 - Safeguarding
 - Statutory requirements
 - Financial

Resources and Support

- Accountability and Accounts
- Back-office systems and processes
- Clarity about reporting/responsibility
- Staff support, leadership, communications

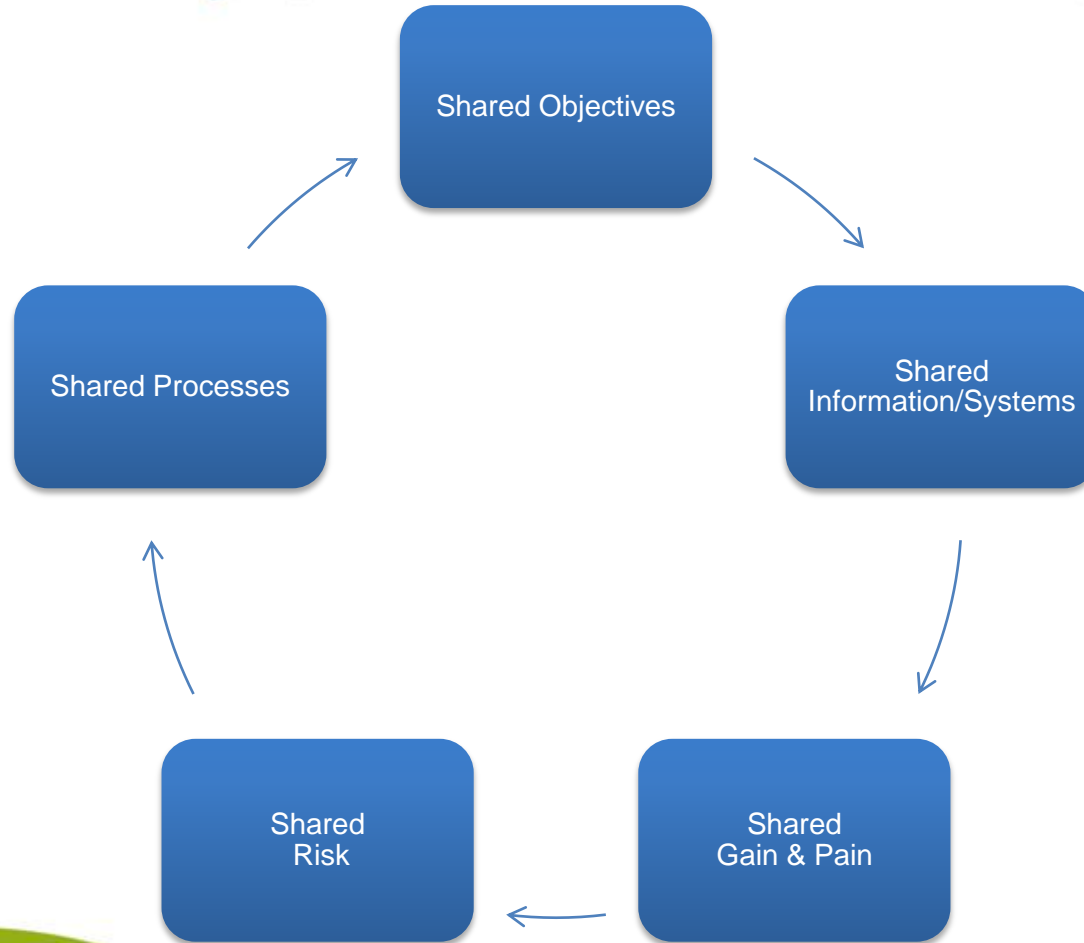
Monitoring

- Agree early on key performance measures
 - Shared learning in developing systems
- and then:
- Transparency of decision-making during project – evidence shared and explained

Best Practice

- Collect and assimilate evidence/data
- Share with all partners
- Gain perspectives from others
- Case Studies
- Disseminate effectively
- Build on best practice - always

Cosmic Partnership Model



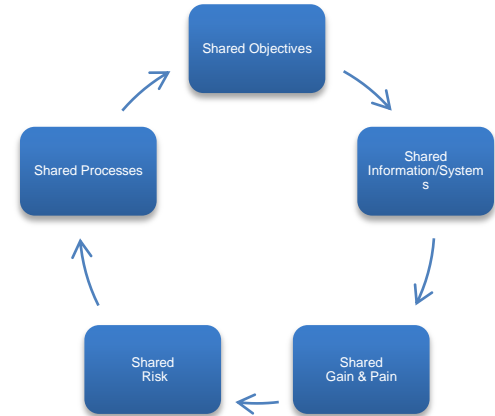
Workshop

- Consider and discuss –
Your Organisation
 - Strengths & weaknesses
 - Specialist skills and experience
 - Systems and processes
 - Capacity (and limitations)

STRENGTHS	WEAKNESSES	SPECIALISM
SYSTEMS/PROCESS	CAPACITY	EXPERIENCE

Sharing

- Objectives
- Gain & Pain
- Risk
- Resources and Information
- Systems and Processes



OBJECTIVES	GAIN	PAIN
RISKS	RESOURCES	SYSTEMS

Discussion

- What questions do you still have?
- How will you progress from here?